

EXPORT SALES TRAINEE IN IT INDUSTRY AT



YOU WILL

Practice sales process by:

- Gathering customer and market information
- Identifying Decision Makers in companies from Western Europe, North America and the Middle East
- Approaching and following up Decision Makers on LinkedIn / Email
- Testing and making use of sales automatization tools
- Developing sales skills by learning recommended online material
- Participating in online sales meetings,. Preparation to take over full circle sales responsibility

WE EXPECT

You are:

- Highly motivated by and interested in a career in sales
- Hunger to learn
- Self starter + Self-Driven
- Have good English (writing) skills
- Interested in IT

WHY

This is a rare opportunity to

- Get full time export sales job in fast growing IT company
- Get “real world” experience in international IT Sales
- Learn most advanced sales tools, tricks and strategies to get exceptional sales results
- Great entry to careers in Export Sales – one of the most demanding position in Lithuania
- Work on the 15'th floor with great city view 😊

TERMS

Duration: Apx 8-12 weeks

Compensation: Unpaid. **Full time job opportunity after the intership.**

Location: Vilnius, Geležinio Vilko 18A, 15'th Floor

PRALO, UAB

Team of professionals who integrates IT systems for industry and logistics companies. Pralo provides ERP systems implementation and programming services to the Baltic and Global clients. The company successfully serves clients in USA, Germany, Sweden, Israel, Australia, Baltic states. www.pralo.eu

If you have relevant attributes and are keen to join our first-class company please email andrius@pralo.eu ASAP. Only successful candidates will be informed.

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