



**AFRIKANET.com**  
Internet Services By Satellite in Africa

Angola – Burkina Faso – Benin- Chad- Cameroon – Cote D'Ivoire - DRC– Congo - Eq. Guinea - Ghana – Kenya- Morocco-Nigeria – Niger-RCA- Senegal – Togo

Year 2017

### **Paid internships in UK (4 to 6 Months)**



#### **Company description:**

Telecom company founded in 1999 having the headquarters in England, Oxfordshire at Culham Innovation Centre. It provides Broadband services and wireless, WiMax and WiFi access solutions via satellite to the African market and other telecom solutions worldwide. Each year we give the opportunity to talented and motivated interns to be part of our multicultural company and develop their skills in several fields: Marketing, Sales, Data base administration.

#### **UK: Communication intern tasks at AFRIKANET : ( 4 to 6 Months)**

- Help to elaborate company Digital Marketing plan
- Implement Digital Marketing plan with Marketing and business team
- Use social Media (Facebook, tweeter, LinkedIn etc. ...) to engage with prospect and increase Afrikanet visibility
- Use Google AdWords to increase website visibility on selected keywords
- Write article, study cases and involve on Operational Marketing and update website on Newsletter webpage
- Deal with Afrikanet Blogs and realize video for Afrikanet YouTube channel
- Use TrustPilot platform to generate feedback on company process from customers

**Afrikanet Oxford Consultech - NST&T Univers Phone UK Ltd**

Registration Number: 0380 4593 VAT Number: GB 724 8541 26

Headquarter: Oxford Culham Innovation Centre, Science Center Building D5, OX14 3DB, Oxford, Abingdon, U.K.

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### **UK: Business and Commercial intern tasks at AFRIKANET : ( 4 to 6 months)**

- Work with Business Development Team to increase sales on Selected countries in Africa
- Work with the Head of Customer Solution Provider to propose solution solving customer's inquiries
- Engage in a daily base with customer's inquiries under the Manager supervision
- Use the CRM platform to increase sales working with remote workers in Africa. Target is 29% for 2017
- Work with Event Manager to ensure company participation to selected trade show in 2017
- Select, negotiate and recruit partners in African countries where Afrikanet has no presence

### **UK & Abroad : Public relation and Media intern tasks ( 4 to 6 Months)**

- Work with operational team in Uk and in Africa in order to report to the media, the achievement of Afrikanet remote team on ongoing projects. Reports will be press or video
- Record written and video testimonials from successful projects and successful customers for publication
- Animate Afrikanet video Channel
- Deal with African Media to increase the visibility of AFRIKANET in Europe and in Africa

**This PR role request travelling to operational sites in Abidjan, Ndjamen, Yaoundé, Kinshasa, Brazzaville etc. ....**

### **UK & Abroad : Operation Manager assistant ( 4 to 6 Months)**

- Work with operational team in Uk and in Africa in order to deliver project on schedule and manage CRM
- Deal with suppliers and contractor for project delivery
- Deal with ground technician
- Manage customer contract, initial or renewal contract
- Record written feedback, testimonials and video testimonials from successful projects
- Transition to Account Manager

**Selected applicants with little or no experience will receive a basic salary (370 pounds/month), with the chance to earn more with incentives. Selected and talented candidates will receive bonuses on completion of assignments. Send motivation letter and CV to [nathalie@afrikanet.net](mailto:nathalie@afrikanet.net) or [uk.officemanager@afrikanet.net](mailto:uk.officemanager@afrikanet.net).**

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