

EXPORT SALES TRAINEE IN IT INDUSTRY AT



YOU WILL

Practice sales process by:

- Gathering customer and market information
- Identifying Decision Makers at large international corporations in the Middle East, Western Europe and USA
- Approaching and following up Decision Makers on LinkedIn / Email
- Testing and making use of sales automation tools
- Developing sales skills by learning recommended online material

WE EXPECT

You are:

- Highly motivated by and interested in a career in sales
- Hunger to learn
- Self starter + Self-Driven
- Have good English (writing) skills
- Interested in IT

WHY

This is a rare opportunity to

- Get “real world” experience in international IT Sales
- Learn most advanced sales tools, tricks and strategies to get exceptional sales results (i.e. CRM, LinkedIn Sales Navigator, Time tracker, Automated Email marketing, Email guessers, etc.)
- Great entry to careers in Export Sales – one of the most demanding positions in Lithuania
- Get highly valued recommendations
- Work on the 15th floor with great city view 😊

TERMS

Duration: Apx 8-12 weeks

Compensation: Unpaid

Location: Vilnius, Geležinio Vilko 18A, 15th Floor

PRALO, UAB

Team of professionals who integrates IT systems for industry and logistics companies. Pralo provides ERP systems implementation and programming services to the Baltic and Global clients. The company successfully serves clients from USA, China, Israel and Lithuania. www.pralo.eu

If you have relevant attributes and are keen to join our first-class company please email info@pralo.eu ASAP. Only successful candidates will be informed.

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